

# 2022 Annual Report

Meeting: 4/05/23



# CEO's Report

As I drafted this letter, I reflected on another fruitful year for Tucoemas. In 2022, we hit new highs and continued to create financial security and real opportunity for every corner of our community. We opened new branches, offered Saturday hours at our SaveMart location, and continued to build a strong and secure foundation. We welcomed new team members (and their furry friends), launched new partnerships, and were voted a Great Place to Work® by our team for the second year in a row.

In just over six years, we nearly doubled the financial reserves for our credit union. As the for-profit banking industry faces challenging times, we are grateful for the efforts that have put Tucoemas on solid ground. Now in our 75<sup>th</sup> year, we are excited to build on our successes. In the coming years, Tucoemas looks to expand our reach, offering products and services that ease our community's financial burdens. On behalf of our Board of Directors, I am pleased to present our Annual Report for 2022.

Our members continued to invest in the credit union, finishing the year with over \$310M in total assets. We provided over 4100 new loans and credit cards totaling \$76M in capital, a 20% increase from 2021. With every new loan, we helped to ensure our members had the money they needed to improve their homes, pay down their debt, drive to work and cover medical costs. In a year where we saw record-breaking inflation, these efforts were critical to our community's financial security.

Sincerely,

Brice A. Yocum, President & CEO



# Chair's Report

For 2022, we want to celebrate our financial achievements and pay special attention to those that impacted our community. In 2018, we started our Pathways to Financial Freedom program with just ten members. This program aims to provide personal financial counseling by our certified coaches, meeting regularly with members over several months to help create healthy financial habits. In 2022, we completed 1630 counseling sessions with over 500 members, helping them reduce debt and achieve their goals. In total, we paid participants \$206k in financial incentives and helped them reduce their debt burden by over \$227k. This is what the credit union movement is about... and this is what Tucoemas is about.

And just one more point of impact. In 2022, Tucoemas partnered with the Community Impact Fund to create a 0% loan to help employees during a financial crisis. Through our Impact Fund, we provided over \$38k to help employees, interest-free, address transportation, housing and healthcare challenges. As an inaugural member of the fund, we were able to help launch a national effort to provide critical financial assistance for folks in every corner of our country. This is what the credit union movement is about... and this is what Tucoemas is about.

In addition to these efforts, Tucoemas and its team support numerous non-profit organizations in our community, helping to make Tulare county a better place. With the support of our volunteers, members, and team, we make up a village that is rising together. Thank you for your support.

Sincerely,

Jason LeFaive, Board Chair



# Financial Reports

Statement of Financial Condition			
		12/31/2021	12/31/2022
<b>Assets</b>			
Cash and Cash Equivalents		30,309,622	12,176,666
Investments		149,420,030	149,373,333
Net Loans		122,295,318	131,415,366
Property and Equipment		10,942,491	12,189,270
Share Insurance Deposit		2,815,031	2,931,809
Other Assets		4,956,966	4,940,328
<b>Total Assets</b>	<b>\$</b>	<b>320,739,457</b>	<b>\$ 313,026,772</b>
<b>Liabilities and Members' Equity</b>			
Accounts Payable and Other Liabilities		3,675,524	7,464,347
Members' Shares		290,822,420	288,278,148
Unrealized Gains/Losses		(1,314,571)	(11,359,887)
Members' Equity		27,556,084	28,644,164
<b>Total Liabilities and Equity</b>	<b>\$</b>	<b>320,739,457</b>	<b>\$ 313,026,772</b>



# Financial Reports

## Income Statement

	12/31/2021	12/31/2022
Interest Income		
Interest from Loans	8,002,429	8,667,477
Income from Investments	1,385,829	2,297,915
Total Interest Income	\$ 9,388,258	\$ 10,965,392
Operating Income	\$ 3,518,754	\$ 3,770,236
Non-interest Expenses		
Provision for Loan Loss	(200,000)	1,388,616
Compensation & Benefits	3,237,417	4,417,504
Office Occupancy	525,667	496,475
Other Operating Expenses	6,160,722	7,429,980
Total Non-Interest Expenses	\$ 9,723,806	\$ 13,732,575
Other Non-Operating (Gain)/Loss	\$ (2,142,285)	\$ (981,485)
Dividend Expense	\$ 194,187	\$ 366,253
Net Income	\$ 5,131,304	\$ 1,618,285





# Annual Meeting Minutes: April 6, 2022

## **ANNUAL MEETING MINUTES**

<sup>74th</sup>  
The 74th annual business meeting of the Tucoemas Federal Credit Union was held at the Boardroom, Akers Branch, Visalia, California on April 6, 2022. The meeting was called to order by Brandon Gridiron, Board Member at Large, at 6:05 P.M. A total of 17 individuals, including Board members, Supervisory Committee members, employees and guests attended the meeting. It was determined that there was a quorum present and all necessary business could be conducted.

Jason Le Faive, Chairman of the Board, gave the Invocation to open the meeting.

A motion was made from the floor to approve the Minutes of the Annual Meeting as printed in the Annual Report. The motion was duly seconded and carried.

Jason Le Faive, Chairman of the Board, read the Board of Directors Report, and then introduced those board members present. Brice Yocum read the Supervisory Committee report for Supervisory Committee Chairperson, Susan Warkentin, and introduced the other two members, Jim Johnson and Maria Magallanes.

Brice Yocum, President/CEO presented the President's Report,

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The Nominating Committee Report was given by Brice Yocum, President/CEO, presenting Maria Magallanes for a 3-year term to the Board of Directors. The nominations were approved by motion and seconded from the floor. Those nominated were declared elected by the Chairman of the Board. No election by ballot was required. Those nominated were declared elected by Chairman of the Board.

Unfinished business \_\_\_\_\_

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The chairman asked if there was any new business to be conducted. \_\_\_\_\_

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\_\_\_\_\_  
The meeting was adjourned by Jason Le Faive, Chairman of the Board.

  
Brandon Gridiron Date  
Secretary, Board of Directors



# Performance Highlights

- Total **Assets** settled back at **\$313M**, falling \$7M from 12/21
- **Grew total loans** by **\$10M**, surpassing our goal
- We added **\$1.6M** to our **reserves**, a top 5 all time year
- We provided over **4,177** new **loans** for members, including **1,210** new **Visas**
- We put **\$76M** worth of **capital** into our **community**
- We **opened 1152** new free **Kasasa** checking accounts

# Community Impact 2022

- We **invested \$142k** in our **team** to help offset record inflation
- Funded over **\$32k** in **Impact Loans** to provide emergency support for our team in times of crisis
- We received **\$250K** in grant funding to support our **small-dollar loans**
- We returned **\$366k** in **dividends** to members
- We paid **\$285k** in rewards for **Kasasa** members
- We **refunded \$58,497** in foreign **ATM fees** for Kasasa Accounts
- We hosted over **1600 counseling sessions** for **Pathways**
- We paid **\$206k** to **Pathways** participants



Thank You!

