

Mailing Address: P.O. Box 5011 • Visalia, CA. 93278-5011

Effective Date: June 05, 2021

Replaces Disclosure Dated: April 15, 2021

All rates are fixed unless otherwise stated. The actual rate will be disclosed before you become obligated. Rates and programs are subject to change without notice. Rates and terms are based on a number of individual factors including, but not limited to, credit history and credit worthiness.

Description	Minimum Purchase	Amount Financed	Estimated Term (In Months)	ANNUAL PERCENTAGE RATE (APR as low as)	Estimated Monthly payment per \$1,000 (based on "as low as" APR)
Auto & Motorcycles			Up to 60 mo.	3.24%	\$18.08
(Model Year 2021-2006	\$15,000	Up to 100% MSRP, NADA or	72 mo. ¹	3.79%	\$15.56
	\$20,000	Kelley Blue Book	84 mo. ¹	4.49%	\$13.58
¹ 72 month term (estimated) available wh	en financing over \$	 615,000 and 84 mc	onth term (estimated) when	financing over \$20,000.	
New Recreational Vehicles			Up to 36 mo.	5.00%	\$29.98
New Boats & Personal			48 mo.	5.00%	\$23.03
Watercraft		Up to 100%	60 mo.	5.50%	\$19.11
(Model Year 2020 & newer)	\$15,000	MSRP	72 mo.⁴	5.75%	\$16.46
	\$20,000		84 mo.	6.50%	\$14.86
	\$30,000		(RV's Only) 120 mo. 4	7.00%	\$11.62
	\$40,000		(RV's Only) 180 mo.5	8.00%	\$9.56
RV's only: 120 month term (estimated) in financing is over \$40,000 Current model Used Recreational Vehicles					\$30.20
Used Boats & Personal			48 mo.	5.50%	\$23.26
Watercraft		Up to 100%	60 mo.	5.75%	\$19.22
(Model Years 2006 to 2020)	\$15,000	Retail NADA Or Kelly Blue Book	72 mo. 5	6.00%	\$16.58
	\$20,000	Of Kelly Blue Book	84 mo. ⁵	6.75%	\$14.98
	\$30,000		(RV's Only) 120 mo.5	7.75%	\$12.01
	\$40,000		(RV's Only) 180 mo.5	8.75%	\$10.00
⁵ 72 month term (estimated) available wh RV's only : 120 month term (estimated) a financing is over \$40,000	en financing over \$		000 and 180 month term (e	stimated) available when	
Signature Loans			Up to 12 mo.	8.49%	\$87.22
	т.		24 mo.	9.49%	\$45.92
	N/A	Up to	36 mo.	10.49%	\$32.50
		\$20,000	48 mo.	11.99%	\$26.34
			60 mo.	13.99%	\$23.27
Signature Home	\$10,000	\$10,000 -	Up to 60 mo.	6.50%	\$19.57
Improvement Loan	\$15,000	\$45,000	72 mo.	7.00%	\$17.06
	\$20,000		84 mo.	7.50%	\$15.35
	\$25,000 \$30,000		96 mo.	8.50% 9.00%	\$14.40
Share or Certificate Secured	\$30,000		108 mo.		\$13.55
(*loan term must not exceed certificate		Up to 90%	Up to 60 mo.	7.00%	\$19.81

<u>Member Loyalty Discounts*:</u> A 0.25% rate reduction is available when you sign up for automatic payment from a TUCOEMAS checking account. A 0.25% rate reduction is available if loan to value is 85% or less. A 0.25% rate reduction is available for Loan Loyalty. Discount not available on Credit Cards, Signature, Signature Home Improvement, Share or Certificate Secured Loans. Contact CU for further details.

Fixed Rate Share Certificate Secured**: The Annual Percentage Rate (APR) will be the dividend rate being paid on the Share Certificate offered as security (index) plus a margin of 3.25%. The term of the loan may not exceed the term of the Share Certificate offered as security. The APR will be disclosed on the Loan and Security Agreement and Disclosure Statement provided at the time of the new loan. Floor rate is 7.00%.

<u>Refinancing:</u> Refinancing existing TUCOEMAS loans, to lower the rate, requires a minimum of \$1,000 increase in loan proceeds or a purchase of GAP or MBI; otherwise a fee of \$150.00 will be assessed.

^{*}Loan Loyalty: must have existing TUCOEMAS loan/credit card OR prior TUCOEMAS loan/credit card appearing on credit report at time of new loan and paid as agreed.

<u>Tiered Pricing:</u> The following disclosure applies to Autos, Motorcycles, Boats, Recreational Vehicles and Signature and Signature Home Improvement Loans. The Annual Percentage Rate (APR) you receive will be within the range disclosed above and is based on your credit worthiness. Please ask a loan officer for details about how your rate is determined.

Signature Home Improvement Loan: See separate agreement for additional information and qualifications.

Recreational Vehicle: Classified as camping trailer, travel trailer, fifth-wheel, motor home or horse trailer.

<u>Late Charges:</u> The late charge will be calculated as follows: 5% of the monthly minimum payment with the minimum of \$15 and not to exceed \$100 on payments made 3 days or more after due date.

For CUDL loans: If payments are not received within 10 days after it is due, a late charge of 5%, of the part of the payment that is late, will be assessed.

<u>Collection Costs:</u> You promise to pay all costs of collecting the amount you owe under this agreement including court costs and reasonable attorney fees.

Other Charges:

DMV Title Transfer, Duplicate/Lost Lien	Up to \$25.00	Loan Payment Check returned unpaid:	\$27.00
Satisfied and administrative cost.			
Paperless Title / Lien Release:	\$10.00	Refinance Fee for TFCU loan:	\$150.00
Skip-A-Payment:	\$35.00	Redraw Loan Documents:	\$25.00
Mexico Release Letter	\$15.00	Online payment	Up to \$10.00

With our loan options, you get rates that work in your best interests to make your dollar go further.

For more information get in contact with us at (559) 732-8892



